

**SUMMIT CAPITAL (PRIVATE) LIMITED
INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE PERIOD ENDED JUNE 30, 2017**

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM BALANCE SHEET AS AT JUNE 30, 2017

	June 30, 2017	December 31, 2016
Note	----- (Rs. in '000) ----- (Unaudited)	(Audited)
ASSETS		
NON-CURRENT ASSETS		
Property and equipment	4 46,534	45,432
Intangible assets	5 7,950	7,987
Long-term investment	6 16,311	23,310
Investment properties	19,860	20,062
Long term deposits	7 5,338	2,092
Deferred tax asset - net	5,222	5,222
	<u>101,215</u>	<u>104,105</u>
CURRENT ASSETS		
Debtors	8 90,757	64,613
Short term loans,	9 796	539
Short term deposits, prepayments and others receivables	10 106,869	63,813
Short term investment	11 209,374	5,995
Advance tax - net	17,600	21,628
Cash and bank balances	12 126,882	135,678
	<u>552,278</u>	<u>292,266</u>
	<u>653,493</u>	<u>396,371</u>
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorised share capital		
50,000,000 ordinary shares of Rs. 10/- each	<u>500,000</u>	<u>500,000</u>
Issued, subscribed and paid up capital	300,000	300,000
Accumulated loss	<u>(16,789)</u>	<u>(32,201)</u>
	283,211	267,799
CURRENT LIABILITIES		
Short term borrowing - secured	13 242,157	-
Creditors and other payables	14 122,430	126,901
Accrued interest	5,695	1,671
	370,282	128,572
CONTINGENCIES AND COMMITMENTS		
	<u>653,493</u>	<u>396,371</u>

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.


CHIEF EXECUTIVE OFFICER


DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2017

		June 30, 2017	June 30, 2016
	Note	------(Rs. in '000)-----	
Income			
Brokerage commission	22	57,226	35,874
Unrealised gain/(loss) on revaluation of held-for-trading securities - net		(19,586)	-
Gain/(loss) on sale of securities - net		53,664	5,089
Gain/(loss) on sale of operating fixed assets		110	122
Dividend income on shares	20	374	1,034
Other income	22	2,307	11,960
		<u>94,095</u>	<u>54,079</u>
Expenditure			
Operating and administrative expenses		57,341	43,669
Financial charges	22	8,048	6,964
		<u>65,389</u>	<u>50,633</u>
Profit/(loss) before taxation		<u>28,706</u>	<u>3,446</u>
Taxation - current		13,294	5,237
Profit/(loss) after taxation /			
total comprehensive profit/(loss) for the period		<u>15,412</u>	<u>(1,791)</u>
Profit/(loss) per share - basic and diluted (Rupee)		<u>0.51</u>	<u>(0.06)</u>

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

Rohat Singh

CHIEF EXECUTIVE OFFICER

Shweta Singh

DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2017

	June 30, 2017	June 30, 2016
Note	-----	-----
(Rs. in '000)		
Cash flows from operating activities		
Profit/(loss) before taxation	28,706	3,446
Adjustments for:		
Depreciation	1,999	2,082
Amortization	37	53
Unrealised (gain)/loss on revaluation of held-for-trading securities - net	19,586	-
(Gain)/loss on sale of securities - net	(53,664)	(5,089)
(Gain)/loss on sale of operating fixed assets	(110)	(122)
Financial charges	8,048	6,964
	(24,104)	3,888
	4,602	7,334
(Increase)/decrease in current assets		
Trade debtors	(26,144)	(36,132)
Short term loans	(257)	(21)
Short term deposit, prepayments and others receivable	(43,056)	(15,372)
Accrued mark-up	-	-
Long term deposits	(3,246)	525
	(72,703)	(51,000)
Increase/(decrease) in current liabilities		
Creditors and other payables	(4,471)	72,995
Short term borrowing	242,157	-
	237,686	72,995
Cash (used in)/generated from operations	169,585	29,329
Income tax paid	(9,264)	(3,922)
Financial charges paid	(4,024)	(6,821)
Net cash (used in)/inflow from operating activities	156,297	18,586
Cash flows from investing activities		
Capital expenditure incurred	(3,361)	(185)
Proceed from sale of tangible fixed assets	570	1,065
Short-term investments	(162,302)	5,089
Net cash (used in)/inflow from investing activities	(165,093)	5,969
Cash flows from financing activities		
Long term loan	-	-
Net cash used in financing activities	-	-
Net decrease in cash & cash equivalents	(8,796)	24,555
Cash and cash equivalents at the beginning of the period	135,678	112,362
Cash and cash equivalents at the end of the period	126,882	136,917
Cash and cash equivalents:		
Cash and bank balances	126,882	136,917

12

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.


CHIEF EXECUTIVE OFFICER


DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2017

	Issued, subscribed and paid up capital	Accumulated loss	Total
		(Rs. in 000')	
Balance as on January 01, 2016	300,000	(40,735)	259,265
Total comprehensive income for the period	-	(1,791)	(1,791)
Balance as at June 30, 2016	<u>300,000</u>	<u>(42,526)</u>	<u>257,474</u>
Balance as on January 01, 2017	300,000	(32,201)	267,799
Total comprehensive income for the period	-	15,412	15,412
Balance as at June 30, 2017	<u>300,000</u>	<u>(16,789)</u>	<u>283,211</u>

Rohat S...

CHIEF EXECUTIVE OFFICER

Shwank

DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2017

1. THE COMPANY AND ITS OPERATIONS

Summit Capital (Private) Limited (the Company) is a private limited company, incorporated in Pakistan on March 08, 2006 under the Companies Ordinance, 1984. The Company is a TREC holder of Pakistan Stock Exchange Limited and Pakistan Mercantile Exchange Limited. The principal activities of the Company are equity brokerage, money market brokerage, interbank foreign exchange brokerage, commodity brokerage and research. The registered office of the Company is situated at 701-702, 7th Floor, Business and Finance Centre, Opposite State Bank of Pakistan, I.I Chundrigar Road, Karachi. The Company is a wholly owned subsidiary of Summit Bank Limited.

2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These condensed interim financial statements are unaudited and are being submitted to the shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984. These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency and rounded off to the nearest rupee.

3. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these condensed interim financial statements are same as those applied in the preparation of financial statements for the year ended December 31, 2016.

	June 30, 2017 (Unaudited)	December 31, 2016 (Audited)
Note	(Rs. in '000)	
4. PROPERTY AND EQUIPMENT		
Operating fixed assets - tangible	44,034	41,224
Capital work in progress	2,500	4,208
	<u>46,534</u>	<u>45,432</u>
5. INTANGIBLE ASSETS		
Computer software	209	246
Trading Rights Entitlement Certificates	7,741	7,741
	<u>7,950</u>	<u>7,987</u>
6. LONG TERM INVESTMENTS		
Long term investment -available for sale	6.1 <u>16,311</u>	<u>23,310</u>
	<u>16,311</u>	<u>23,310</u>
6.1	Pursuant to demutualisation of the Pakistan Stock Exchange Limited ('PSX' or 'the Exchange'), the ownership rights in a Stock Exchange were segregated from the right to trade on an exchange. As a result of such demutualisation, the Company received 4,007,383 shares of Rs. 10 each and TREC from the PSX against its membership card. Out of allotted 4,007,383 shares, 40% shares were received by the Company whereas, remaining 60% shares were transferred in a blocked CDC account under the PSX participant Id which were meant for selling to strategic investor, general public and financial institutions and proceeds to be paid to the Company.	
	During the year 2016, Divestment Committee of the Exchange had issued an invitation for Expression of Interest of acquiring upto 40% equity stake in PSX held in blocked CDC account. Thereafter, bids were submitted by interested persons and as a result of bidding process, share price of Rs. 28.00 per share had been offered by the anchor investor / successful investor and accordingly, the Share Purchase Agreement (SPA) was signed between PSX, Divestment Committee of PSX and anchor investor for sale of 40% equity stake in PSX at share price of Rs. 28.00 per share. Subsequent to December 31, 2016, the SPA has been executed and PSX has transferred the sale proceeds at Rs. 25.20 per share in March 2017, after retaining 10% of the sale price for one year, to settle any outstanding liabilities of PSX in terms of SPA. The Company received payment of 20% equity stake proceeds at Rs. 28.00 per share on June 30, 2017 from PSX.	
7. LONG TERM DEPOSITS		
Long-term deposits - considered good	<u>5,338</u>	<u>2,092</u>
	<u>5,338</u>	<u>2,092</u>
8. TRADE DEBTS		
Considered good		
Due from clients in respect of securities transactions - secured	45,536	11,230
Commission receivable - unsecured	22,151	14,824
Receivable against sale of securities from clearing house	-	15,489
Considered doubtful	<u>67,687</u>	<u>41,543</u>
Due from clients in respect of securities transactions - secured	23,070	23,070
Due from clients in respect of securities transactions - unsecured	61,125	61,125
	<u>151,882</u>	<u>125,738</u>
Less: Provision for doubtful debts	<u>61,125</u>	<u>61,125</u>
	<u>90,757</u>	<u>64,613</u>
9. SHORT TERM LOANS		
Short term loans	9.1 <u>796</u>	<u>539</u>
	<u>796</u>	<u>539</u>
9.1	These loans represent loans to employees for domestic purposes under the terms of employment. These loans carry mark-up at the rate of 8% per annum.	
10. SHORT TERM DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES		
Prepayments	462	387
Exposure deposits	106,374	63,410
Other receivable	33	16
	<u>106,869</u>	<u>63,813</u>

14.1	100,522	114,377
	896	821
	11,594	11,628
	9,371	-
	47	75
	<u>122,430</u>	<u>126,901</u>

June 30, 2017 (Un-audited)	December 31, 2016 (Audited)
----- (Rs. in '000) -----	

15. Customer Assets - Bank Account & Central Depository System

15.1 Customer Assets - Bank Account

Bank Account Balance - Clients	<u>100,522</u>	<u>98,888</u>
--------------------------------	----------------	---------------

15.2 Customer Assets - Securities (Number of shares)

Securities held in the name of Clients'	<u>119,220,057</u>	<u>115,107,615</u>
Securities held in the name of Company's	<u>7,331,531</u>	<u>5,606,531</u>

The securities held in the Company's back office record reconciling with the Central Depository System as at June 30, 2017.

16. Pledged Securities

Pledged with PSX on behalf of Company (for Base Minimum Capital)	<u>38,786</u>	<u>16,030</u>
Pledged with PSX on behalf of Clients	<u>3,411</u>	<u>62,856</u>
Pledged with Summit Bank Limited on behalf of client	<u>173,280</u>	<u>262,523</u>
Total value of pledged securities	<u>215,477</u>	<u>341,409</u>

17. Treatment of amount receivable from customers

- 17 Trade debtors and other receivables are carried at cost, which is the fair value of the consideration to be received, less provision for doubtful debts. A provision for impairment in trade debtors and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables.

17 Aging Analysis of Trade Debtors

Total equity trade debtors	129,731	95,426
Less: Trade debtors within 5 days	<u>13,383</u>	<u>3,000</u>
Trade debtors above 5 days	116,348	92,426
Less: provision for doubtful debts	<u>61,125</u>	<u>61,125</u>
Balance after provision for doubtful debts above 5 days	<u>55,223</u>	<u>31,301</u>
Value of collateral against trade debtors	<u>89,797</u>	<u>27,599</u>

		June 30, 2017 (Un-audited) ----- (Rs. in '000) -----	December 31, 2016 (Audited) -----
18. Pattern of shareholding with percentage			
	Percentage	No. of Shares	No. of Shares
Summit Bank Limited	100%	29,999,997	29,999,996
Syed Mohammad Anwar Lutfullah	0%	1	1
Muhammad Faisal	0%	-	1
Gulrays Khan	0%	1	1
Rahat Saeed Khan	0%	1	1
Total	100%	30,000,000	30,000,000

18.1 The company's is the wholly owned subsidiary of Summit Bank Limited. Mr. Muhammad Faisal resigned from the Board of Directors on June 19, 2017.

	June 30, 2017 (Un-audited) ----- (Rs. in '000) -----	June 30, 2016 (Un-audited) -----
19. Equity Turnover - Proprietary Trades, Retail Customers and Institutional Customers		
Proprietary Trades - Turnover	-	-
Retail Customers Trades - Turnover	24,853	11,407
Institutional Trades - Turnover	13,990	6,647
Total Trades - Turnover	38,843	18,054
20. Income from dividends		
Income from dividends	374	1,004

21. Disclosure under regulation 5(4) of Research Analyst Regulations, 2015

At present, SCPL employs 4 members in its reserach department (including head of research, two senior research analysts and a librarian). All members report to Head of Research who in turn reports to CEO. Compensation structure of research analysts is flat and is subject to qualification, experience and skillset of the person. However, the compensation of anyone employed in the research department does not in any way depend on the contents/outcome of research report. During the period ended June 30, 2017, the personnel employed in the Research Department have drawn an aggregate salary and benefits amouting to Rs. 2,730,007 which comprises basic salary, medical allowance, provident fund and other benefits as per Company's policy.

	June 30,	June 30,
	2017	2016
	(Unaudited)	(Unaudited)
Note	----- (Rs. in '000) -----	

22. RELATED PARTY TRANSACTIONS

The related parties comprise parent company, related group companies, staff retirement funds, directors and key management personnel. Transactions with related parties, other than remuneration and benefits to key management personnel under the terms of their employment are as follows:

Holding Company - Summit Bank Limited

Brokerage commission	6,772	2,758
Financial charges	8,042	6,956
Profit on bank accounts	113	368
Rent paid	1,318	1,258
Shares purchased from holding company	1,333,338	143,717
Shares sold to holding company	(1,121,392)	(143,824)
Government Securites purchased from holding company	-	492,456
Government Securities sold to holding company	-	506,933
Repurchase agreement borrowing	-	6,089,164
Repurchase agreement borrowing repaid	-	(6,289,164)
Running finance availed (Highest)	372,805	200,957
Running finance paid (Highest)	(372,805)	(200,957)
Brokerage commission -Key management personnel	549	97
Contribution paid to/(received from) Gratuity Fund	1,200	600
Contribution paid to/(received from) Provident Fund	1,434	1,018

22.1 The outstanding balances of related parties are included in their respective notes to these condensed interim financial statements.

23. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue in the Board of Directors meeting held on August 15, 2017.

24. GENERAL

24.1 Figures have been rounded off to the nearest thousand rupees.


CHIEF EXECUTIVE OFFICER


DIRECTOR