

**SUMMIT CAPITAL (PRIVATE) LIMITED
INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018**

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2018

	March 31, 2018	December 31, 2017
Note	------(Rs. in '000)-----	-----
	(Unaudited)	(Audited)

ASSETS

NON-CURRENT ASSETS

Property and equipment	4	40,742	41,084
Intangible assets	5	4,545	4,558
Long term advances	6	4,303	4,253
Long term investment	7	53,178	47,551
Investment property		19,561	19,660
Long term deposits	8	8,238	5,238
Deferred tax asset - net		5,364	5,364
		<u>135,931</u>	<u>127,708</u>

CURRENT ASSETS

Debtors	9	129,812	51,699
Short term loans	10	882	774
Short term deposits, prepayments and others receivables	11	79,058	80,828
Short term investments	12	1,421	-
Advance tax - net		23,078	23,890
Cash and bank balances	13	119,547	123,091
		<u>353,798</u>	<u>280,282</u>
		<u>489,729</u>	<u>407,990</u>

EQUITY AND LIABILITIES

SHARE CAPITAL AND RESERVES

Authorised share capital			
50,000,000 ordinary shares of Rs. 10/- each		500,000	500,000
Issued, subscribed and paid up capital		300,000	300,000
Accumulated loss		(13,120)	(4,179)
Unrealized gain on revaluation of AFS Investment		36,867	31,240
		<u>323,747</u>	<u>327,061</u>

CURRENT LIABILITIES

Short term borrowing - secured	14	-	-
Creditors and other payables	15	165,982	77,990
Accrued interest		-	2,939
		<u>165,982</u>	<u>80,929</u>

CONTINGENCIES AND COMMITMENTS

	<u>489,729</u>	<u>407,990</u>
--	----------------	----------------

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.

Rahat Ishaq

CHIEF EXECUTIVE OFFICER

Awais

DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Note	March 31, 2018 ------(Rs. in '000)-----	March 31, 2017 -----
Income			
Brokerage commission	23	19,654	32,021
Unrealised gain/(loss) on revaluation of held-for-trading securities - net		(4)	(3,783)
Gain/(loss) on sale of securities - net		106	33,093
Dividend income	21	140	4
Other income	23	1,752	1,005
		<u>21,648</u>	<u>62,340</u>
Expenditure			
Operating and administrative expenses		27,789	29,395
Financial charges	23	11	2,268
		<u>27,800</u>	<u>31,663</u>
(Loss)/profit before taxation		<u>(6,152)</u>	<u>30,677</u>
Taxation - current		2,789	9,445
- prior		-	-
- deferred		-	-
(Loss)/profit after taxation		<u>(8,941)</u>	<u>21,232</u>
Earning per share - basic and diluted (Rupee)		<u>(0.30)</u>	<u>0.71</u>
Other comprehensive income - Unrealized gain on revaluation of AFS Investments		5,627	-
Total comprehensive income for the period		<u>(3,314)</u>	<u>21,232</u>

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.


CHIEF EXECUTIVE OFFICER


DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)
FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	March 31, 2018	March 31, 2017
Note	-----	-----
	(Rs. in '000)	
Cash flows from operating activities		
(Loss)/profit before taxation	(6,152)	30,677
Adjustments for:		
Depreciation	885	963
Amortization	13	18
Unrealized loss on revaluation of held-for-trading securities	4	3,783
(Gain) on sale of securities - net	(106)	(33,093)
Financial charges	11	2,268
	807	(26,061)
	(5,345)	4,616
(Increase)/decrease in assets		
Debtors	(78,113)	(93,254)
Short-term loans	(108)	(402)
Short-term deposit, prepayments and others receivable	1,770	(24,430)
Long term deposits	(3,000)	(75)
	(79,451)	(118,161)
Increase/(decrease) in liabilities		
Creditors and other payables	87,992	233,211
Short term borrowing	-	39,433
	87,992	272,644
Cash (used in)/generated from operations	3,196	159,099
Income tax paid	(1,977)	(4,814)
Financial charges paid	(2,950)	(1,676)
Net cash (used in)/inflow from operating activities	(1,731)	152,609
Cash flows from investing activities		
Capital expenditure incurred	(494)	(111)
Proceed from sale of tangible fixed assets	-	-
Short-term investments	(1,319)	(171,723)
Net cash (used in)/inflow from investing activities	(1,813)	(171,834)
Cash flows from financing activities		
Long term loan	-	-
Net cash used in financing activities	-	-
Net decrease in cash & cash equivalents	(3,544)	(19,225)
Cash and cash equivalents at the beginning of the period	123,091	135,678
Cash and cash equivalents at the end of the period	119,547	116,453
Cash and cash equivalents:		
Cash and bank balances	13 119,547	116,453

The annexed notes 1 to 25 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE OFFICER


DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

	Issued, subscribed and paid up capital	Accumulated profit/ (loss)	Total
	(Rs. in 000')		
Balance as on January 01, 2017	300,000	(32,201)	267,799
Total comprehensive income for the period	-	21,232	21,232
Balance as at March 31, 2017	<u>300,000</u>	<u>(10,969)</u>	<u>289,031</u>
Balance as on January 01, 2018	300,000	27,061	327,061
Total comprehensive income for the period	-	(3,314)	(3,314)
Balance as at March 31, 2018	<u>300,000</u>	<u>23,747</u>	<u>323,747</u>

Rahat S. -

CHIEF EXECUTIVE OFFICER

[Signature]
DIRECTOR

SUMMIT CAPITAL (PRIVATE) LIMITED
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)
FOR THE THREE MONTHS PERIOD ENDED MARCH 31, 2018

1. THE COMPANY AND ITS OPERATIONS

Summit Capital (Private) Limited (the Company) is a private limited company, incorporated in Pakistan on March 08, 2006 under the Companies Ordinance, 1984. The Company is a TREC holder of Pakistan Stock Exchange Limited and Pakistan Mercantile Exchange Limited. The principal activities of the Company are equity brokerage, money market brokerage, interbank foreign exchange brokerage, commodity brokerage and research. The registered office of the Company is situated at 701-702, 7th Floor, Business and Finance Centre, Opposite State Bank of Pakistan, I.I Chundrigar Road, Karachi. The Company is a wholly owned subsidiary of Summit Bank Limited.

2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017, provisions of and directives issued under the Companies Act, 2017. In case requirement differ,, the provisons or diretives of the Companies Ordinance, 1984 shall prevail.

These condensed interim financial statements are unaudited and are being submitted to the shareholders in accordance with the requirements of section 237 of the Companies Act, 2017. These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency and rounded off to the nearest rupee.

3. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these condensed interim financial statements are same as those applied in the preparation of financial statements for the year ended December 31, 2017.

		March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
	Note	------(Rs. in '000)-----	
4. PROPERTY AND EQUIPMENT			
Operating fixed assets - tangible		40,742	41,084
		<u>40,742</u>	<u>41,084</u>
5. INTANGIBLE ASSETS			
Computer software		159	172
Trading Rights Entitlement Certificates		4,386	4,386
		<u>4,545</u>	<u>4,558</u>
6. LONG TERM ADVANCES			
Advance for capital expenditure		4,303	4,253
		<u>4,303</u>	<u>4,253</u>
7. LONG TERM INVESTMENTS			
Long term investment - available for sale		53,178	47,551
		<u>53,178</u>	<u>47,551</u>
8. LONG TERM DEPOSITS			
Long-term deposits - considered good		8,238	5,238
		<u>8,238</u>	<u>5,238</u>
9. DEBTORS			
Considered good			
Due from clients in respect of securities transactions - secured		85,571	8,101
Commission receivable - unsecured		18,785	11,798
Receivable against sale of securities from clearing house		-	6,344
Considered doubtful	9.1	104,356	26,243
Due from clients in respect of securities transactions - secured		25,456	25,456
Due from clients in respect of securities transactions - unsecured		64,112	64,112
		<u>193,924</u>	<u>115,811</u>
Less: Provision for doubtful debts		64,112	64,112
		<u>129,812</u>	<u>51,699</u>
9.1	Includes Rs.0.825 (2017: 0.537) million due from the holding company.		
10. SHORT TERM LOANS			
Short term loans	10.1	882	774
		<u>882</u>	<u>774</u>
10.1	These loans represent loans to employees for domestic purposes under the terms of employment. These loans carry mark-up at the rate of 8% per annum.		
11. SHORT TERM DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
Prepayments		1,440	258
Exposure deposits		77,618	80,570
		<u>79,058</u>	<u>80,828</u>

	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Note	----- (Rs. in '000) -----	

12. SHORT TERM INVESTMENTS

At fair value through profit and loss (held-for-trading)

12.1	<u>1,421</u>	<u>-</u>
------	--------------	----------

12.1 At fair value through profit and loss (held-for-trading)

2018	2017
(No. of Shares)	

500
10,000

-
-

Listed Ordinary Shares

Packages Limited
Sui Northern Gas Company Limited

	2018	2017
Cost	Market Value	Market Value
----- (Rs. In '000) -----		
295	294	-
1,131	1,127	-
<u>1,426</u>	<u>1,421</u>	<u>-</u>

13. CASH AND BANK BALANCES

Cash with banks:

- Current accounts
- PLS saving accounts

Cash in hand

76,835	65,775
42,693	57,305
19	11
<u>119,547</u>	<u>123,091</u>

13.1 Includes aggregate balance of Rs. 119.415 (2017: Rs. 122.975) million maintained with the holding company.

14. SHORT TERM FINANCE - SECURED

14.1 Represents a running financing facility of Rs. 400 million from holding company against hypothecation of receivables and carries mark-up rate of 3 months KIBOR average ask side rate plus 2.50%.

15. TRADE AND OTHER PAYABLES

Due to clients in respect of securities transactions
Deposit from employees against vehicles
Accrued liabilities
Payable against purchase of securities to clearing house
Others

15.1	76,256	65,844
	1,099	978
	13,210	11,098
	75,317	-
	100	70
	<u>165,982</u>	<u>77,990</u>

March 31, 2018 (Un-audited)	December 31, 2017 (Audited)
----- (Rs. in '000) -----	

16. Customer Assets - Bank Account & Central Depository System

16.1 Customer Assets - Bank Account

Bank Account Balance - Clients	<u>76,256</u>	<u>98,888</u>
--------------------------------	---------------	---------------

16.2 Customer Assets - Securities (Number of shares)

Securities held in the name of Clients'	<u>159,705,716</u>	<u>115,107,615</u>
Securities held in the name of Company's	<u>5,599,531</u>	<u>5,849,031</u>

The securities held in the Company's back office record reconciling with the Central Depository System as at March 31, 2018.

17. Pledged Securities

Pledged with PSX on behalf of Company (for Base Minimum Capital)	<u>38,786</u>	<u>38,786</u>
Pledged with PSX on behalf of Clients	-	-
Pledged with Summit Bank Limited on behalf of client	-	<u>121,453</u>
Total value of pledged securities	<u>38,786</u>	<u>160,239</u>

18. Treatment of amount receivable from customers

18.1 Trade debtors and other receivables are carried at cost, which is the fair value of the consideration to be received, less provision for doubtful debts. A provision for impairment in trade debtors and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables.

18.2 Aging Analysis of Trade Debtors

Total trade debtors	175,518	97,670
Less: Trade debtors equity within 5 days	<u>81,518</u>	<u>400</u>
Trade debtors above 5 days	94,000	97,270
Less: provision for doubtful debts	<u>64,112</u>	<u>64,112</u>
Balance after provision for doubtful debts above 5 days	<u>29,887</u>	<u>33,158</u>
Value of collateral against trade debtors	<u>24,585</u>	<u>30,500</u>

				March 31, 2018 (Un-audited) ------(Rs. in '000)-----	December 31, 2017 (Audited)
19. Pattern of shareholding with percentage					
	Percentage	No. of Shares	No. of Shares		
Summit Bank Limited	100%	29,999,996	29,999,996		
Syed Mohammad Anwar Lutfullah	0%	1	1		
Gulrays Khan	0%	-	1		
Aziz Morris	0%	1	-		
Noor Muhammad	0%	1	1		
Rahat Saeed Khan	0%	1	1		
Total	100%	30,000,000	30,000,000		

19.1 The company's is the wholly owned subsidiary of Summit Bank Limited. Mr. Gulryas Khan resigned from the Board of Directors on February 16, 2018. Mr. Aziz Morris appointed as a Director on March 1, 2018.

				March 31, 2018 (Un-audited) ------(Rs. in '000)-----	March 31, 2017 (Un-audited)
20. Equity Turnover - Proprietary Trades, Retail Customers and Institutional Customers					
Proprietary Trades - Turnover		-	-		
Retail Customers Trades - Turnover		6,422	14,798		
Institutional Trades - Turnover		3,994	8,326		
Total Trades - Turnover		10,416	23,124		
21. Income from dividends					
Income from dividends		140	4		

22. Disclosure under regulation 5(4) of Research Analyst Regulations, 2015

At present, SCPL employs 6 members in its reserach department (including head of research, four research analysts and a librarian). All members report to Head of Research who in turn reports to CEO. Compensation structure of research analysts is flat and is subject to qualification, experience and skillset of the person. However, the compensation of anyone employed in the research department does not in any way depend on the contents/outcome of research report. During the period ended March 31, 2018, the personnel employed in the Research Department have drawn an aggregate salary and benefits amounting to Rs. 1,420,011/- which comprises basic salary, medical allowance, provident fund and other benefits as per Company's policy.

	March 31, 2018 (Unaudited)	March 31, 2017 (Unaudited)
Note	----- (Rs. in '000) -----	

23. RELATED PARTY TRANSACTIONS

The related parties comprise parent company, related group companies, staff retirement funds, directors and key management personnel. Transactions with related parties, other than remuneration and benefits to key management personnel under the terms of their employment are as follows:

Holding Company - Summit Bank Limited

Brokerage commission	902	4,794
Financial charges	7	2,265
Profit on bank accounts	472	74
Rent paid	725	659
Service rendered (Generator Fuel - Reimbursement)	13	-
Shares purchased from holding company	40,347	1,296,313
Shares sold to holding company	(40,398)	(1,092,810)
Brokerage commission -Key management personnel & Director	38	331
Contribution paid to/(received from) Gratuity Fund	750	600
Contribution paid to/(received from) Provident Fund	751	702

23.1 The outstanding balances of related parties are included in their respective notes to these condensed interim financial statements.

24. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue in the Board of Directors meeting held on April 16, 2018.

25. GENERAL

25.1 Figures have been rounded off to the nearest thousand rupees.



CHIEF EXECUTIVE OFFICER



DIRECTOR